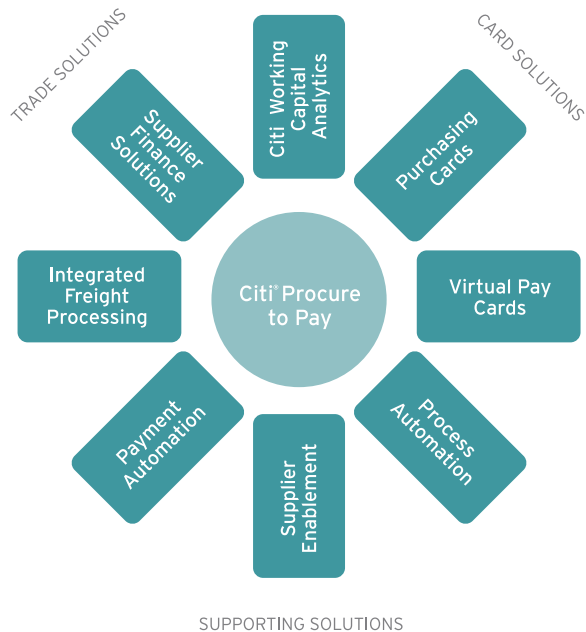


# Citi® Procure to Pay Consultative Services

- Provides world-class payables analytics capabilities
- Decreases accounts-payable costs and reduce cycle time
- Increases visibility, audits, and controls across your financial supply chain
- Integrates global payment, supplier financing, and card solutions
- Enhances supplier-enablement tools to drive adoption and success
- Addresses goals of sustainability, supplier diversity and support for small and medium-sized enterprises (SMEs)



Global Transaction Services  
[www.transactionsservices.citi.com](http://www.transactionsservices.citi.com)

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## Citi® Procure to Pay

A customized suite of end-to-end financial supply-chain solutions.

# Enriching Insights. Enabling Success.

Many organizations are planning improvements to their procurement and payables processes to increase the automation and strength of their financial supply chains. To support our clients Citi® has systematically invested in tools, intellectual resources and partnerships to help organizations like yours achieve these goals. We call this approach Citi® Procure to Pay.

Citi's recognized strength in innovation and superior relationship-management coverage offer our clients global market and product knowledge, domain insights and strategic relationships that open up new strategic insights and alternatives. At the same time, our commitment to continually invest in products and technology allow us to provide the analytic and operational tools that support fast and successful implementation of your corporate strategies.

Citi® Procure to Pay brings your organization and your suppliers together with faster commerce, lower costs, improved controls, and better returns.

Citi® Procure to Pay is a three-phase process, developed, executed and managed by your partners at Citi:

1. **Analyze and Understand**
2. **Advise and Recommend**
3. **Execute and Deliver**

In the first phase, Citi will work with your corporate data and internal experts to develop metric-based analyses to understand your current process and goals. By using the Citi® Working Capital Analytics (CWCA) tool, you will be able to see and evaluate your best options for obtaining the services you need and the payables strategy that supports them.

In the second phase, the results of the evaluation are used to show you what changes can be made to your payables-and-payment strategy to optimize both process and working capital.

In the third phase, the Citi team will bring the appropriate payment solutions and partners to the table, and then execute the changes that will make both your organization and supplier organizations most successful.

Citi® Procure to Pay incorporates 8 proprietary Citi products in 3 areas that are designed to integrate with the purchasing-and-invoicing solutions you already use, as well as the ones you may use in the future.

## Supporting Solutions

### Citi® Working Capital Analytics

Proprietary analytics that use your payment-data flows and supplier profiles to identify improvement opportunities in Working Capital Management, Payment Automation and Payable Strategy.

### Supplier Enablement Services

Success in any payables solutions depends on supplier participation. Citi has developed an automated supplier outreach program that also gives you access to a dedicated supplier outreach team to ensure your suppliers participate in your initiatives.

### Partnerships

As a leader in the accounts-payables space, Citi is not aligned to a single provider solution but can work with multiple provider solutions to better match your organization's needs.

## Payment Solutions

### Citi® Purchasing Cards

Citi® Global Purchasing Cards can be used for any procurement expense, yielding process savings and cash benefits.

### Citi Virtual Cards

Citi offers a variety of highly secure AP settlement cards, allowing you to integrate card settlement into e-procurement systems as well as directly to your other AP processes.

### Payment Automation

Convert checks to electronic payments and electronic remittances, providing your partners faster, smarter access to cash, while saving you operational expenses and increasing audits and controls.

## Trade Solutions

### Citi® Integrated Freight Processing

A business-to-business payment network that leverages the Syncada platform and specializes in the complicated transportation and freight-payment market.

### Supplier Finance Solutions

Leverage Citi's Supply Chain Finance products to improve liquidity for you and your supply-chain partner through sophisticated Working Capital, Discount Management, and Days Payable Outstanding strategies.

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**For more information about  
Citi® Procure to Pay, please contact  
your Citi representative.**

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