

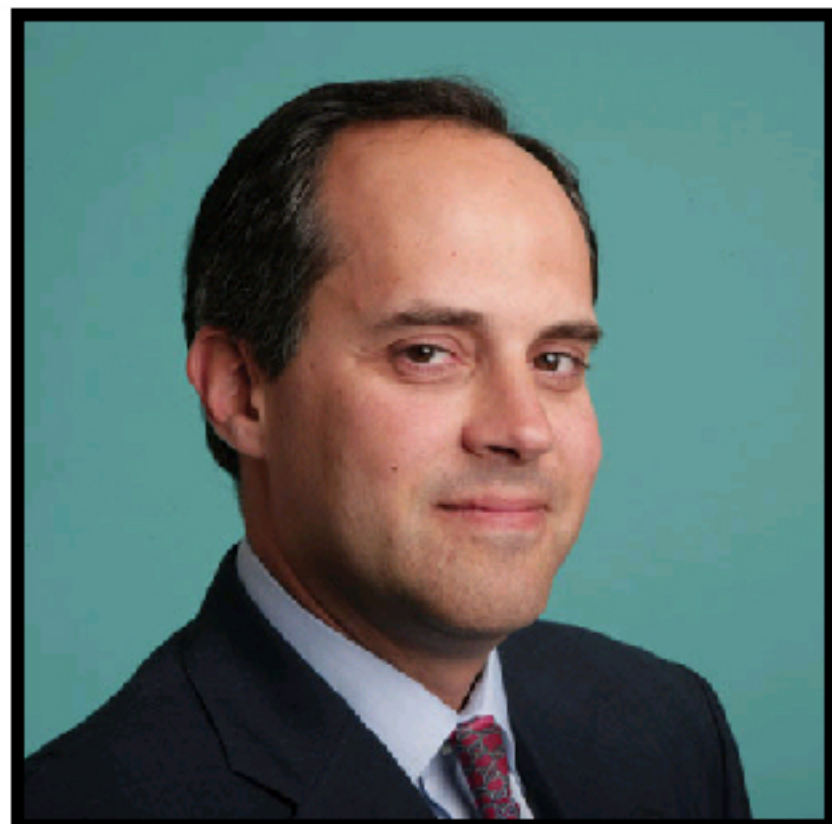
[SELECT ANOTHER YEAR](#)[<< Previous Profile](#)[Complete 2006 List](#)[Next Profile >>](#)

Photo by Buck Ennis

Please note: All information reflects age, title and company at date of publication.

Paul Galant, 38**2006**

Financier's wheels, deals

Global head of cash management**Citigroup Corporate and Investment Banking**

By Tom Fredrickson

As a teenager at the Bronx High School of Science, Paul Galant sold his classmates racing bikes he crafted from scavenged parts that he hollowed out for lightness.

He also started a bicycle club, and many of the kids rode his sleek, hand-painted racers.

"It was all part of the master plan," he chuckles, recalling his vertically integrated venture.

His wheels are still turning, but now Mr. Galant blends business and technological savvy at top Wall Street firms. He started out running financial engineering operations for Credit Suisse First Boston and Smith Barney. Moving on to Donaldson Lufkin & Jenrette, he became a managing director at 29.

Mr. Galant joined Citigroup Corporate and Investment Banking in 2000 and advanced in 2002 to his current job running CIB's global cash management business, which moves \$1 trillion per day and processes more than 1 billion transactions per year for 40,000 businesses in 90 countries. Offerings include cutting-edge information management tools, some of which Mr. Galant himself developed.

The results speak for themselves. Revenues for the first three quarters of 2005 jumped to \$2.1 billion, a 22% gain over the same period in 2004--beating the 11% increase that his division boasted for the same period in 2004 versus 2003.

"One of Paul's strongest points is that he is instinctively a good businessman," says Alan MacDonald, CIB's chief operating officer.

[<< Previous Profile](#)[Complete 2006 List](#)[Next Profile >>](#)