# Citi Prime Finance



Market Commentary Report Date: January 2012

www.citigroupgcib.com

# **Hedge Fund Industry Snapshot**

Data as of December 2011

				Asia Pac	
Americas				Hong Kong:	852 2501 8356
New York:	800 773 2889			Tokyo:	813 6270 3165
Boston:	617 346 9335	EMEA		Singapore:	65 6432 1223
San Francisco:	415 617 8554	EMEA:	44 (0) 207 986 0822	Australia:	612 8225 6424

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Data as of Dec-2011

# Highlights-

#### Performance, AUM & Flows:

- Composite hedge fund performance, equal-weighted across funds, were down in December 2011 with performance losses ranging from -0.42% to -0.20%. The Citi
  HARP hedge fund replication index was -0.08% in December versus the HFRI Fund of Fund index that was -0.36%. December 2011 performance returns proved
  to be higher than November 2011 which experienced -1.20% to -0.87% over the same period.
- For December 2011 the following strategies experienced positive gains: Fixed Income Arbitrage +0.36%, Event Driven +0.19% Convertible Arbitrage +0.10%, CTA/Managed Futures +0.10%, Multi-Strategy +0.09% and Equity Market Neutral +0.04%. For 2011 the follow strategies experienced positive gains: Fixed Income Arbitrage at +2.9%, and Equity Market Neutral at 0.1%.
- According to HedgeFund.net (HFN), hedge fund industry AUM ended December 2011 at \$2.46 trillion, down from \$2.47 trillion in November 2011 -the lowest level
  of industry AUM since September 2011. Industry AUM remains well below its \$2.94 trillion June 2008 peak.
- Increases in AUM attributable to positive performance accounted for an increase of +\$1.39 billion for December 2011, while negative net investor inflows accounted for a decrease of -\$12.95 billion. Overall for 2011 investor flows were a net +\$31.84 billion versus +\$80.60 billion for all of 2010.

#### Fund Profiles:

- Across the subset of hedge funds reporting performance and AUM, the monthly median performance for large single funds (>\$500 million) was -1.1% medium single funds (\$100-\$500 million) -2.1% and small single funds (<\$100 million) -3.7%.
- Liquidity terms continued its consistent pattern from the previous reporting periods with December 2011 showing little changes to redemption notice periods with 66% of funds requiring 30 days or less notice for redemption. Across the entire subset of reporting funds, the majority (63%) required no lockup (37%) or less than 1 year lock up (26%).
- Consistent throughout recent reporting periods, large funds (>\$500 million AUM) continue to hold a large portion of industry AUM (72%) compared to medium funds (\$100-\$500 million) at 20% and small funds (<\$100 million) holding only 8%. Large funds grew their portion of industry AUM from 67% to 72% throughout 2011 as medium funds decreased their portion from 24% to 20% and small funds portion of AUM remained steady from 9% to 8%.</li>

#### Leverage & Shorts:

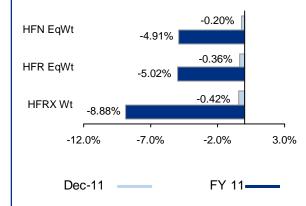
- On a global basis, we calculate gross leverage (as measured on a mean basis) at 1.89x in December 2011 versus 1.84x in November, and 1.79x in October. For the year, mean gross leverage on a global basis stood at 1.78x.
- Looking across both long leverage and gross leverage, the following strategies showed the highest uses of leverage: Global Macro (5.65x), Event Driven (4.55x), Multi Strategy (4.44x), Equity Market Neutral (4.0x), Convertible Arbitrage (3.29x) and Fixed Income Arbitrage (2.66x). Month over month from November to December 2011, only four strategies experienced a decrease in leverage: Equity Market Neutral (-9.1%) Fixed Income Arbitrage (-4.3%), Dedicated Short Bias (-2.9%) and Convertible Arbitrage (-0.9%).
- Citi U.S. short flows data included in this month's report shows a decrease in the concentration of interest in the Information Technology, Consumer Discretionary, & Financials sectors. These three sectors accounted for 45.23% of short executions and 51.77% of short covers versus 48.48% of short executions and 50.13% of short covers in November 2011.
- After building a net long position in gold (futures & options) in November, the large specs reversed course reducing the net long position ahead of year-end with little change in total open interest. Not too surprising given the focus on the European Debt crisis in December, the largest move in net positioning for large speculators in the month was in a building in the net short position (futures & options) in EuroFX. At -19.9% of total open interest (longs & shorts) it is the largest large speculator position in the currency since August 1999. Meanwhile, there was little change in net positioning in the TY and S&P (large & mini) contracts with the large specs close to balanced but modestly short.



# Hedge Fund Industry: AUM, Performance

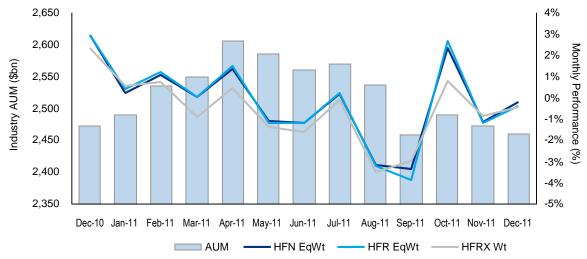
- Composite hedge fund performance, equal-weighted across funds, were down in December 2011 with performance losses ranging from -0.42% to -0.20%. Returns were higher than last month's (November 2011 -3.09% to -3.47%) and marks the fourth time in the last five months that returns were down. For the year composite hedge fund performance was down -8.88% to -4.91%.
- Continued uncertainty and investor risk aversion continued into December as risks associated with European sovereign debt crisis lingered. Equities and commodities markets were mixed in December while most fixed income indices experienced a positive month reversing November losses. According to HFN, 2011 saw aggregated exposures shift away from volatile equity and emerging markets, while aggregated returns were still highly influenced by the defensive positioning of the assets which remained.
- Hedge fund strategy wise, top performing strategies in December include Fixed Income Arbitrage at +0.36%, Event Driven +0.19%, Convertible Arbitrage +0.10, and CTA Managed Futures +0.10%. All other strategies experienced losses across the board including Emerging Markets (-5.43%), Distressed (-4.02%), Equity Long/Short (-3.96%) and Event Driven (-2.31%).
- Industry AUM, estimated at \$2.46 trillion according to eVestment|HFN is down from November's \$2.47 trillion and down from January 2011 where AUM stood at \$2.49 trillion. Depending on the source, estimates of industry AUM ranges from \$2.02 to \$2.46 trillion compared to the Q2 2008 peak range of \$1.9 to \$3.0 trillion.

#### Industry Performance: Dec-11 / FY



Source: eVestment|HFN

# Monthly Industry AUM and Performance



Source: eVestment|HFN; Hedge Fund Research, Inc., © 2010; www.hedgefundresearch.com

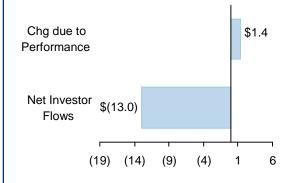
#### Note Pad:

- MSCI World Index: -0.02%; -10.3% YTD
- MSCI Emerging Markets Index: -1.2%; -15.1% YTD
- S&P 500: +1.0%; -3.6% YTD
- Citi US BIG Index: +7.5%; -1.1% YTD
- S&P GSCI: -2.1%; -7.6% YTD
- U.S. Dollar Index: +2.3%; +4.3% YTD
- HFN Country Indices December/YTD:
   Brazil -0.32% / -7.83%; Russia -6.62% / -22.94%;
   India: -5.65% / -34.12%; China: -0.32% / -12.69%



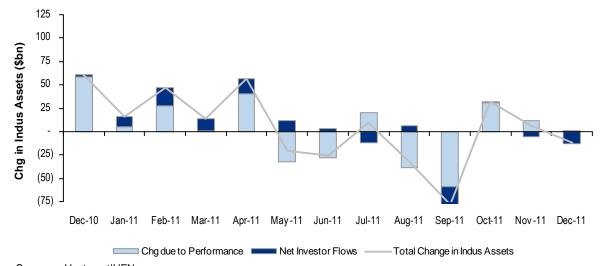
- According to eVestment|HFN, the estimated change in industry assets for December 2011 was negative at -\$11.56 billion. Losses stemmed solely from investor flows (-\$12.95 billion) as hedge funds reporting December performance contributed +\$1.39 billion to industry AUM.
- December 2011 marked the third consecutive month where performance contributed positively to AUM. Overall for the year, 2011 declines in AUM due to performance losses stood at -\$18.69 billion compared to gains of +\$219.44 billion for 2010.
- Net investor outflows of -\$12.95 billion for December 2011 mark the second consecutive month of net outflows (November 2011 -\$5.2 billion) and the first back-back since March and April 2009.
   For 2011 investor flows were a net +\$31.84 billion versus +\$80.60 billion for all of 2010.
- Total industry AUM of \$2.46 trillion for December 2011 is down -0.5% from \$2.47 trillion in November 2011. For 2011 industry AUM finished down -1.16%. Industry AUM levels are still well below the June 2008 peak estimated by eVestment|HFN at \$2.90 trillion.

# Composition of Change in Assets: Dec-11 Amounts in (\$ bn)



Source: eVestment|HFN

# Monthly Change in Industry Assets and Composition



Source: eVestment|HFN

#### Note Pad:

- The Citi Prime Finance calculation for end-December gross leverage (as measured on a mean basis) was 1.89x, up from recent months: November (1.84x), October (1.79x). Mean gross leverage for 2011 was 1.78x
- Gross leverage (mean): defined as sum of (LMV + abs SMV) / Net Equity



### Hedge Fund Strategy Breakdown by Assets

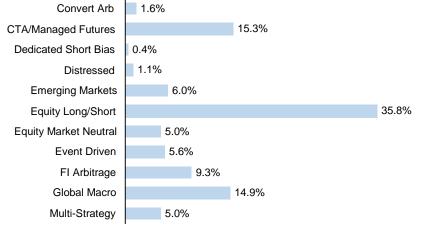


### Hedge Fund Performance by Strategy



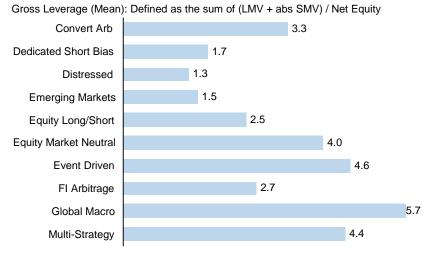
Source: Citi ICG Analytics

Hedge Fund Strategy Breakdown by Number of Funds
Convert Arb 1.6%



Source: Citi ICG Analytics

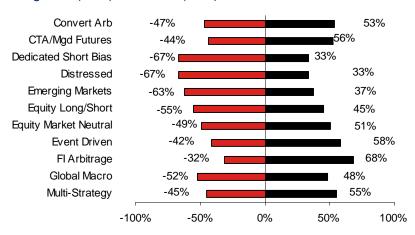
#### Hedge Fund Leverage Ratios by Strategy



Source: Citi Prime Finance

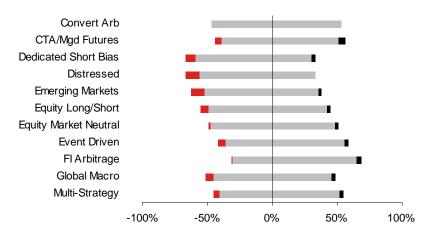


Dec-2011: Percentage of Reporting Funds Negative ( — ) / Positive ( — ) Performance



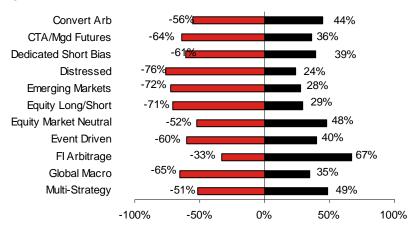
Source: Citi ICG Analytics

Dec-2011: Percentage of Reporting Funds w/Performance Below -3% ( — ) / Btwn 0% +/- 3% ( — ) / Above +3% (— )



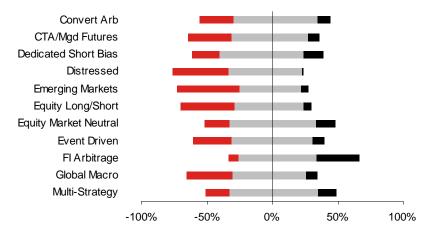
Source: Citi ICG Analytics

FY Dec-2011: Percentage of Reporting Funds Negative ( — ) / Positive ( — ) Performance



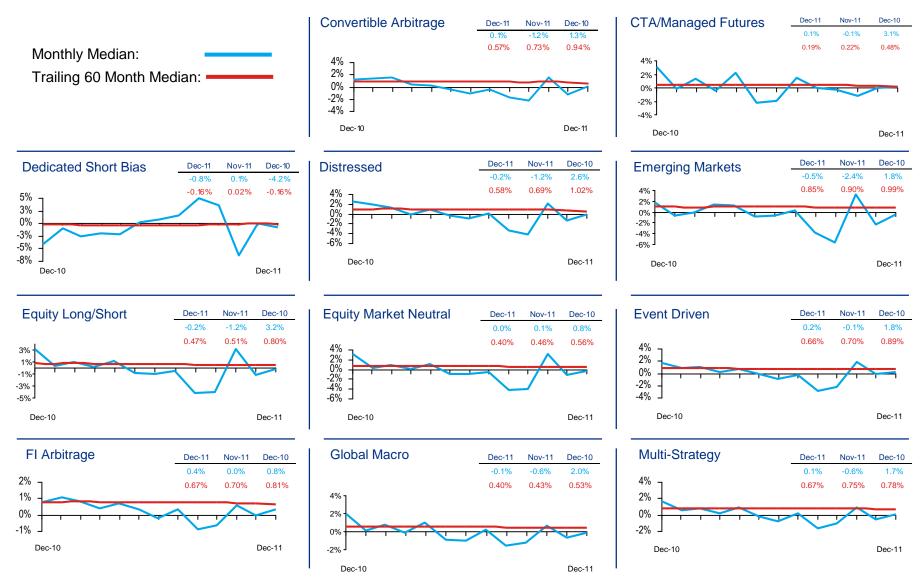
Source: Citi ICG Analytics

FY Dec-2011: Percentage of Reporting Funds w/Performance Below -3% ( — ) / Btwn 0% +/- 3% ( — ) / Above +3% ( — )



Source: Citi ICG Analytics

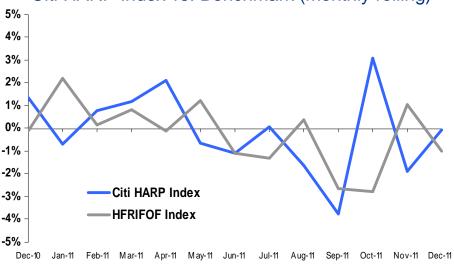




Source: Citi ICG Analytics



Citi HARP Index vs. Benchmark (monthly rolling)



Citi HARP is a liquid investable index, which aims at approximating the performance of the hedge fund sector

	Dec-11	Nov-11	Dec-10	YTD-11
Citi Harp	-0.08%	-1.88%	1.35%	-2.69%
HFRIFOF	-0.36%	-1.00%	2.20%	-5.56%

Source: Citi and Hedge Fund Research, Inc., © www.hedgefundresearch.com HFRIFOF Index is the HFRI Funds of Funds Composite Index

Annualized Performance: Last 12-Month	Citi HARP Index	HFRIFOF
Annualised Return	-2.69%	-5.56%
Annualised Volatility	6.43%	4.62%
Sharpe Ratio	-0.431	-1.222
Correlation	87.72%	-

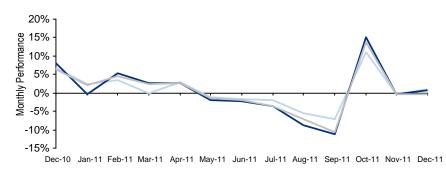
The purpose of the Index is to approximate in broad terms the performance of the hedge fund sector by achieving a similarity between the pattern of the returns of the Index and the pattern of the returns of a Benchmark - the HFRI Fund of Funds Composite Index.

The Index contains weighted components. The components are a money market component and various index components. Each index component represents a class of asset in which the hedge fund sector is assumed to invest: bond, commodity, equity and foreign exchange.

The weighting within the Index of each component is determined monthly. Every month, a multiple linear regression algorithm is used to identify the appropriate weighting.

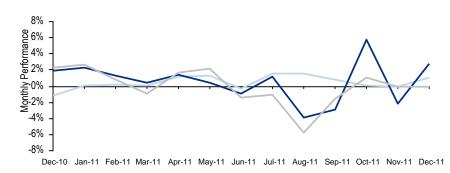


# US Equities (Large Cap vs. Small Cap)



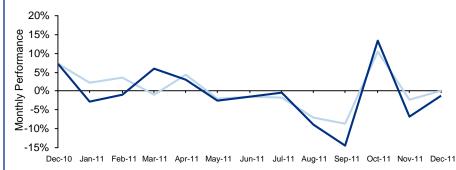
	Dec-11	Nov-11	Dec-10	FY-11
S&P 500	1.0%	-0.2%	6.7%	-3.6%
RUS 2000	0.7%	-0.4%	7.9%	-8.9%
S&P Mid	-0.4%	-0.3%	6.6%	-7.9%

# Fixed Income (High-Grade vs. High-Yield)



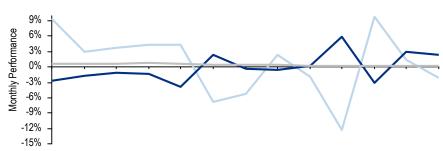
	Dec-11	Nov-11	Dec-10	FY-11
Citi US BIG Index	1.1%	-0.1%	-1.2%	7.5%
Citi HY Bond Index	2.7%	-2.1%	1.9%	1.8%
Altman Defaulted	n/a	n/a	2.2%	n/a

#### Global Equities (Developed vs. Emerging)



	Dec-11	Nov-11	<u>Dec-10</u>	<u>FY-11</u>
MSCI World -	0.0%	-2.4%	7.4%	-10.3%
MSCI EM -	-1.2%	-6.7%	7.1%	-15.1%

# Commodities (US\$ performance)



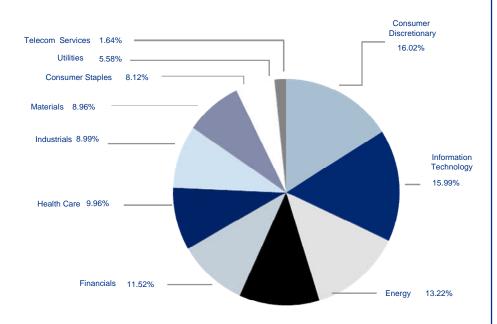
Dec-10 Jan-11 Feb-11 Mar-11 Apr-11 May-11 Jul-11 Jul-11 Aug-11 Sep-11 Oct-11 Nov-11 Dec-11

	Dec-1	1 Nov-11	Dec-10	FY-11
S&P GSCI	-2.1%	1.4%	9.4%	-7.6%
US-\$ Index	2.3%	2.9%	-2.7%	4.3%
US 2yr Note	0.2%	0.3%	0.6%	0.3%

Source: Citi ICG Analytics; FactSet; Citigroup Index LLC; Altman-NYU Salomon Center defaulted Debt Security Indexes.



# **Short Sale Executions**



Short Cover Executions	
Telecom Services 1.50% Utilities 3.73%	Consumer Discretionary 18.39%
Consumer Staples 5.89%	
Materials 7.48%	
Industrials 8.14%	Financials
Health Care 9.47%	17.69%
Energy 12.02% ————————————————————————————————————	Information Technology 15.69%

Short Cover Executions

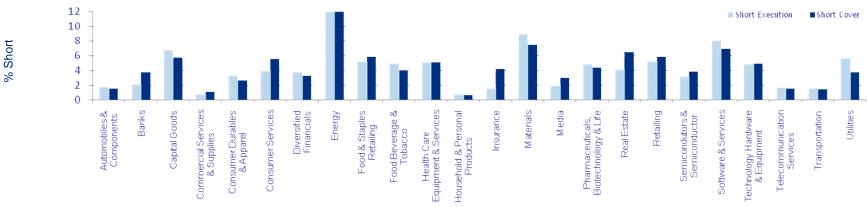
		% Previous Month	% Change From
Sector Short Flows	% Short Execution	<b>Short Execution</b>	<b>Previous Month</b>
Consumer Discretionary	16.02	16.27	-1.54
Information Technology	15.99	17.20	-7.03
Energy	13.22	15.24	-13.25
Financials	11.52	14.1	-18.3
Health Care	9.96	10.03	-0.7
Industrials	8.99	9.11	-1.32
Materials	8.96	6.07	47.61
Consumer Staples	8.12	7.61	6.7
Utilities	5.58	2.76	102.17
Telecom Services	1.64	1.60	2.5

		% Previous Month	% Change From
Sector Short Flows	% Cover Execution	<b>Short Cover</b>	<b>Previous Month</b>
Consumer Discretionary	18.39	21.80	-15.64
Financials	17.69	14.96	18.25
Information Technology	15.69	12.51	25.42
Energy	12.02	15.79	-23.88
Health Care	9.47	8.34	13.55
Industrials	8.14	8.36	-2.63
Materials	7.48	8.04	-6.97
Consumer Staples	5.89	5.08	15.94
Utilities	3.73	3.41	9.38
Telecom Services	1.50	1.71	-12.28

Source: S&P (GICS); Citi U.S. Securities Lending. Executions of shorts and short covers settled at Citi Prime Finance based on Market Value



# Citi Industry Group Short Flows



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Industry	% Short Execution	% Previous Month Short Execution	% Change From Previous Month	Industry	% Cover Execution	% Previous Month Short Cover
Energy	13.22	15.24	-13.25	Energy	12.02	15.79
Materials	8.96	6.07	47.61	Materials	7.48	8.04
Software & Services	8.06	6.94	16.14	Software & Services	6.92	5.39
Capital Goods	6.70	6.23	7.54	Real Estate	6.46	6.83
Utilities	5.58	2.76	102.17	Retailing	5.86	7.73
Retailing	5.16	5.40	-4.44	Capital Goods	5.68	5.65
Health Care Equipment and Services	5.10	4.00	27.50	Consumer Services	5.48	3.63
Food Beverage & Tobacco	4.91	5.16	-4.84	Health Care Equipment and Services	5.08	3.79
Pharmaceuticals, Biotechnology & Life	4.85	6.04	-19.70	Technology Hardware and Equipment	4.91	5.12
Technology Hardware and Equipment	4.82	5.38	-10.41	Pharmaceuticals, Biotechnology & Life	4.39	4.56
Real Estate	4.10	5.34	-23.22	Insurance	4.23	1.63
Consumer Services	3.98	3.89	2.31	Food Beverage & Tobacco	4.05	3.17
Diversified Financials	3.80	4.18	-9.09	Semiconductors & Semiconductor	3.85	2.00
Consumer Durables & Apparel	3.24	2.52	28.57	Banks	3.74	2.84
Semiconductors & Semiconductor	3.12	4.88	-36.07	Utilities	3.73	3.41
Food & Staples Retailing	2.55	1.24	105.65	Diversified Financials	3.26	3.67
Banks	2.12	2.89	-26.64	Media	2.96	4.86
Media	1.93	2.79	-30.82	Consumer Durables & Apparel	2.64	3.28
Automobiles & Components	1.73	1.67	3.59	Telecom Services	1.50	1.71
Telecom Services	1.64	1.60	2.50	Automobiles & Components	1.45	2.31
Transportation	1.55	1.47	5.44	Transportation	1.38	1.70
Insurance	1.50	1.69	-11.24	Food & Staples Retailing	1.25	1.29
Commercial Services & Supplies	0.73	1.42	-48.59	Commercial Services & Supplies	1.08	1.01
Household & Personal Products	0.67	1.21	-44.63	Household & Personal Products	0.59	0.62
				I a		

Source: S&P (GICS); Citi U.S. Securities Lending. Executions of shorts and short covers settled at Citi Prime Finance based on Market Value



% Change From **Previous Month** -23.88 -6.97 28.39 -5.42 -24.19 0.53 50.96 34.04 -4.10 -3.73 159.51 27.76 92.50 31.69 9.38 -11.17 -39.09 -19.51 -12.28 -37.23 -18.82 -3.10 6.93 -4.84

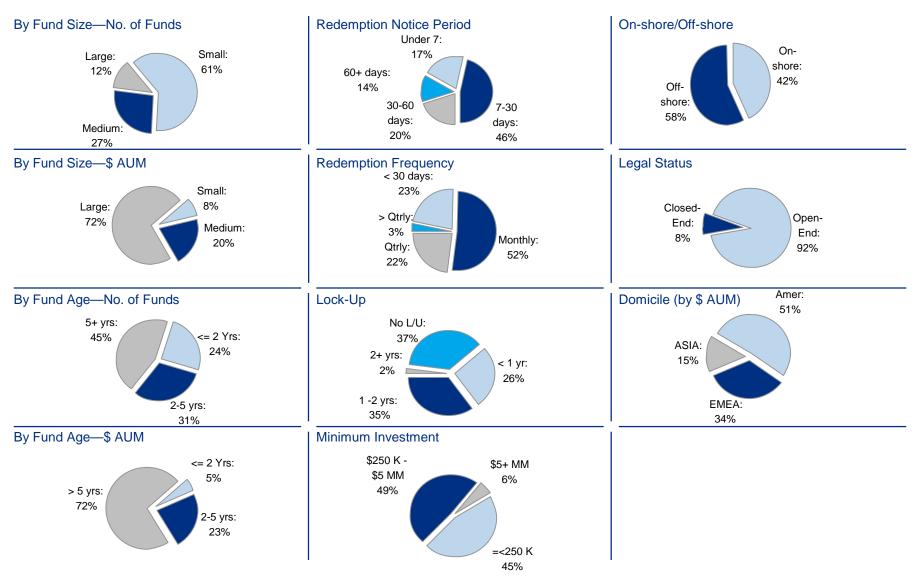
# US Securities Lending Short Flows Summary

Citi Short Flows: December 2011

		% Short Executions	% Short Executions	% Change From	% Short Cover	% Short Cover	% Change From
GICS Code	Description	This Month	From Last Month	<b>Last Month</b>	This Month	From Last Month	<b>Last Month</b>
Sector	Sector						
10	Energy	13.22	15.24	-13.25	12.02	15.79	-23.88
15	Materials	8.96	6.07	47.61	7.48	8.04	-6.97
20	Industrials	8.99	9.11	-1.32	8.14	8.36	2.63
25	Consumer Discretionary	16.02	16.27	-1.54	18.39	21.80	-15.64
30	Consumer Staples	8.12	7.61	6.70	5.89	5.08	15.94
35	Health Care	9.96	10.03	-0.70	9.47	8.34	13.55
40	Financials	11.52	14.10	-18.30	17.69	14.96	18.25
45	Information Technology	15.99	17.20	-7.03	15.69	12.51	25.42
50	Telecommunication Services	1.64	1.60	2.50	1.50	1.71	-12.28
55	Utilities	5.58	2.76	102.17	3.73	3.41	9.38
					•		
Industry Group	Industry Group						
1010	Energy	13.22	15.24	-13.25	12.02	15.79	-23.88
1510	Materials	8.96	6.07	47.61	7.48	8.04	-6.97
2010	Capital Goods	6.70	6.23	7.54	5.68	5.65	0.53
2020	Commercial Services & Supplies	0.73	1.42	-48.59	1.08	1.01	6.93
2030	Transportation	1.55	1.47	5.44	1.38	1.70	-18.82
2510	Automobiles & Components	1.73	1.67	3.59	1.45	2.31	-37.23
2520	Consumer Durables & Apparel	3.24	2.52	28.57	2.64	3.28	-19.51
2530	Consumer Services	3.98	3.89	2.31	5.48	3.63	50.96
2540	Media	1.93	2.79	-30.82	2.96	4.86	-39.09
2550	Retailing	5.16	5.40	-4.44	5.86	7.73	-24.19
3010	Food & Staples Retailing	2.55	1.24	105.65	1.25	1.29	-3.10
3020	Food Beverage & Tobacco	4.91	5.16	-4.84	4.05	3.17	27.76
3030	Household & Personal Products	0.67	1.21	-44.63	0.59	0.62	-4.84
3510	Health Care Equipment & Services	5.10	4.00	27.50	5.08	3.79	34.04
3520	Pharmaceuticals, Biotechnology & Life Sciences	4.85	6.04	-19.70	4.39	4.56	-3.73
4010	Banks	2.12	2.89	-26.64	3.74	2.84	31.69
4020	Diversified Financials	3.80	4.18	-9.09	3.26	3.67	-11.17
4030	Insurance	1.50	1.69	-11.24	4.23	1.63	159.51
4040	Real Estate	4.10	5.34	-23.22	6.46	6.83	-5.42
4510	Software & Services	8.06	6.94	16.14	6.92	5.39	28.39
4520	Technology Hardware & Equipment	4.82	5.38	-10.41	4.91	5.12	-4.10
4530	Semiconductors & Semiconductor Equipment	3.12	4.88	-36.07	3.85	2.00	92.50
5010	Telecommunication Services	1.64	1.60	2.50	1.50	1.71	-12.28
5510	Utilities	5.58	2.76	102.17	3.73	3.41	9.38

Source: S&P (GICS); Citi U.S. Securities Lending. Executions of shorts and short covers settled at Citi Prime Finance based on Market Value





Source: Citi ICG Analytics



# Hedge Funds: Large (>\$500 MM)

Hedge Fund Age	% of Total	Median AUM (\$MM)	Median Monthly Perform	Median YTD Perform
Under 2 yrs	5%	\$1,217	0.2%	3.9%
2-5 yrs	22%	\$850	0.1%	0.5%
Over 5 yrs	73%	\$1,009	0.0%	-2.5%
Total	100%	\$964	0.0%	-1.1%

			Preferred	Preferred
Domicile:		Preferred	Redemption	Redemption
<b>Americas</b>	Off-	Lock-Up /	Notice/	Frequency/
Region	Shore	% of Total	% of Total	% of Total
69%	77%	n/m	n/m	Monthly / 58%
58%	69%	1-2 yrs / 47%	60+ days / 32%	Monthly / 45%
64%	69%	1-2 yrs / 45%	7-30 days / 36%	Monthly / 52%
63%	69%	1-2 yrs / 47%	7-30 days / 33%	Monthly / 51%

# Hedge Funds: Medium (\$100 - \$500 MM)

Hedge Fund Age	% of Total	Median AUM (\$MM)	Median Monthly Perform	Median YTD Perform
Under 2 yrs	8%	\$152	0.2%	-1.5%
2-5 yrs	31%	\$173	0.2%	-1.8%
Over 5 yrs	61%	\$193	0.1%	-2.6%
Total	100%	\$179	0.2%	-2.1%

			Preferred	Preferred
Domicile:		Preferred	Redemption	Redemption
<b>Americas</b>	Off-	Lock-Up /	Notice/	Frequency/
Region	Shore	% of Total	% of Total	% of Total
44%	87%	n/m	Under 7 / 44%	Under 30 / 59%
52%	70%	1-2 yrs / 52%	7-30 days / 36%	Monthly / 44%
71%	64%	No / 51%	7-30 days / 51%	Monthly / 52%
63%	68%	No / 45%	7-30 days / 46%	Monthly / 48%

# Hedge Funds: Small (<\$100 MM)

Hedge Fund Age	% of Total	Median AUM (\$MM)	Median Monthly Perform	Median YTD Perform
Under 2 yrs	15%	\$22	0.0%	-2.1%
2-5 yrs	32%	\$26	0.0%	-2.8%
Over 5 yrs	53%	\$30	-0.2%	-4.5%
Total	100%	\$28	-0.1%	-3.7%

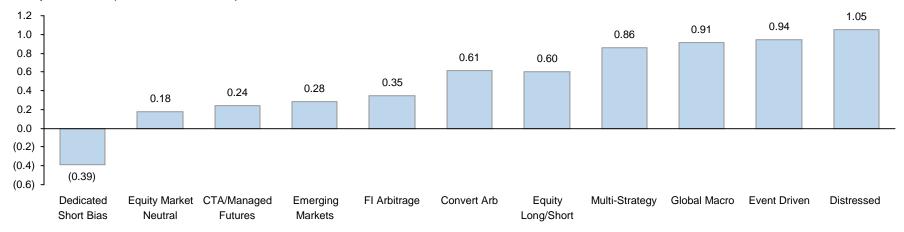
			Preferred	Preferred
Domicile:		Preferred	Redemption	Redemption
<b>Americas</b>	Off-	Lock-Up /	Notice/	Frequency/
Region	Shore	% of Total	% of Total	% of Total
46%	73%	1-2 yrs / 74%	7-30 days / 38%	Monthly / 43%
57%	65%	1-2 yrs / 46%	7-30 days / 43%	Monthly / 54%
68%	59%	No / 49%	7-30 days / 54%	Monthly / 50%
62%	63%	No / 45%	7-30 days / 49%	Monthly / 50%

Source: Citi ICG Analytics

Note: Hedge fund data is self-reported; each calculation is based on the respective data from funds who have reported for the current period. Median YTD performance is calculated from funds reporting for all underlying periods. - "n/m" = Not Meaningful.

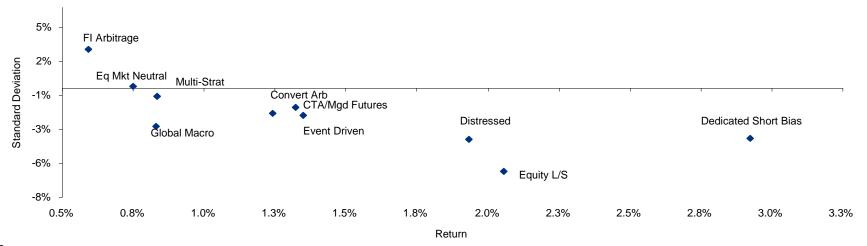


### Sharpe Ratios (Jun-94 – Dec-11)



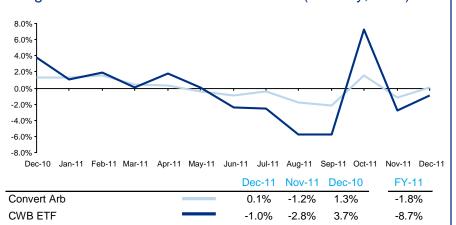
Source: Credit Suisse Tremont

# Risk vs. Return (Jan-11 - Dec-11)



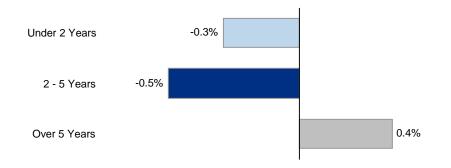
CITI

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	FY
Citi-derived Median	1.4%	1.5%	0.4%	0.3%	-0.4%	-1.0%	-0.5%	-1.8%	-2.1%	1.5%	-1.2%	0.1%	-1.8%



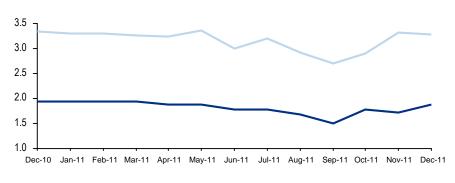
Source: Citi ICG Analytics; FactSet

## Hedge Fund Performance by Age (1)



Source: Citi ICG Analytics

#### Leverage Profile (Monthly, LTM)

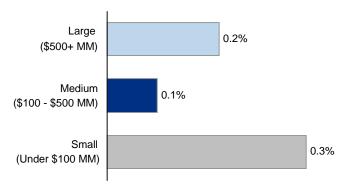


Gross Leverage (Mean): Defined as the sum of (LMV + abs SMV) / Net Equity

LMV Leverage (Mean): Defined as Long Market Value / Net Equity

Source: Citi Prime Finance

# Hedge Fund Performance by Size (1)



Source: Citi ICG Analytics



	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	FY
Citi-derived Median	-0.2%	1.3%	-0.4%	2.2%	-2.3%	-2.0%	1.4%	0.1%	-0.3%	-1.2%	-0.1%	0.1%	-1.4%



CTA/Mgd Futures -1.4% S&P GSCI Commodity (SPGSCI) -1.2%

-2.2%

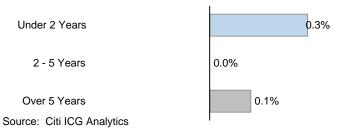
10.7%

-13.4%

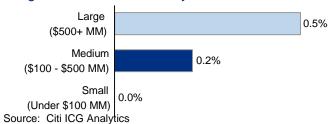
Source: Citi ICG Analytics; FactSet

DJ-UBS Commodity (DJAGK)

# Hedge Fund Performance by Age



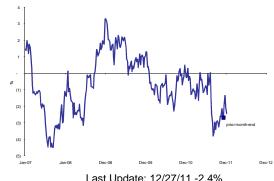
#### Hedge Fund Performance by Size



Large Speculator Positions: CFTC Commitment Of Trader (Futures & Options) Report Net of Longs Less Shorts As Percent of Total Open Positions

Combined S&P / Weighted Mini S&P Contracts

U.S. 10-Year Treasury Futures



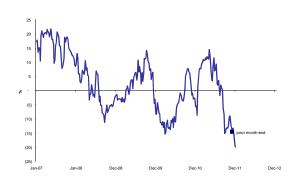




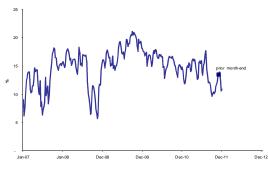
Last Update: 12/27/11 -2.4%

Last Update: 12/27/11 -0.1%

#### **EuroFX Futures**







Last Update: 12/27/11 -19.9%

Last Update: 12/27/11 +10.9%

Source: CFTC, Bloomberg, Citi Futures Perspective

Note: Hedge fund data is self-reported; each calculation is based on the respective data from funds who have reported for the current period. (1) Universe and sample



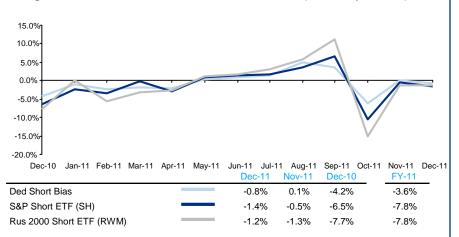
sizes may be small.

# **Dedicated Short Bias**

Data as of Dec-2011

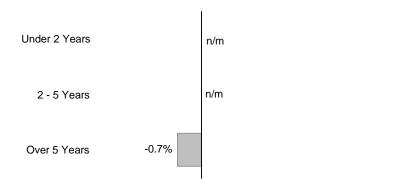
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	FY
Citi-derived Median	-0.9%	-2.5%	-1.9%	-2.2%	0.3%	0.9%	1.5%	4.9%	3.6%	-6.2%	0.1%	-0.8%	-3.6%

# Hedge Fund Performance vs. Benchmark (Monthly, LTM)



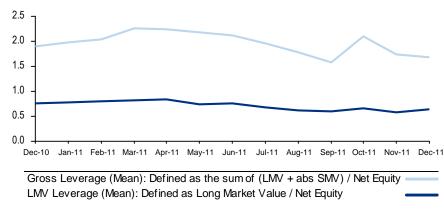
Source: Citi ICG Analytics; FactSet

### Hedge Fund Performance by Age (1)



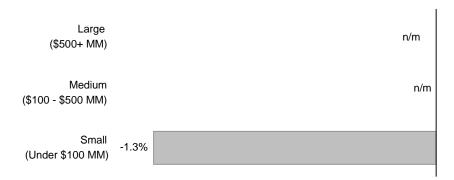
Source: Citi ICG Analytics

# Leverage Profile (Monthly, LTM)



Source: Citi Prime Finance

# Hedge Fund Performance by Size (1)



Source: Citi ICG Analytics



Data as of Dec-2011

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	FY
Citi-derived Median	2.0%	1.4%	-0.1%	1.0%	-0.2%	-0.9%	0.1%	-3.4%	-4.1%	2.1%	-1.2%	-0.2%	-3.7%

#### Hedge Fund Performance vs. Benchmark (Monthly, LTM)



	Dec-11	Nov-11	Dec-10	FY-11
Distressed	-0.2%	-1.2%	2.6%	-3.7%
Citi HY Bond Index	2.7%	-2.1%	1.9%	5.5%
Altman Defaulted Index	n/a	n/a	2.2%	n/a

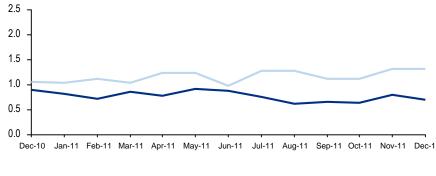
Source: Citi ICG Analytics; Citigroup Index LLC; Altman-NYU Salomon Center

# Hedge Fund Performance by Age (1)



Source: Citi ICG Analytics

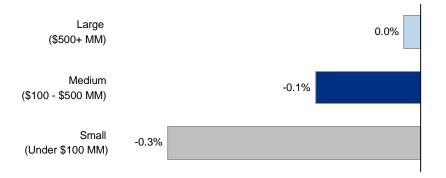
#### Leverage Profile (Monthly, LTM)



Gross Leverage (Mean): Defined as the sum of (LMV + abs SMV) / Net Equity — LMV Leverage (Mean): Defined as Long Market Value / Net Equity —

Source: Citi Prime Finance

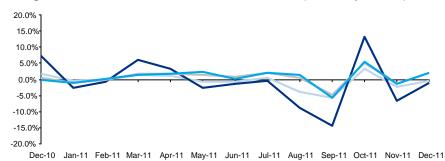
## Hedge Fund Performance by Size (1)



Source: Citi ICG Analytics



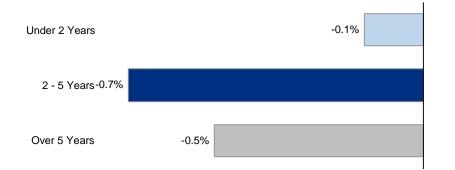
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	FY
Citi-derived Median	-0.6%	0.0%	1.4%	1.2%	-0.9%	-0.6%	0.4%	-3.8%	-5.7%	3.2%	-2.4%	-0.5%	-8.3%



	Dec-11	Nov-11	Dec-10	FY-11
Emerging Mkts	-0.5%	-2.4%	1.8%	-8.3%
MSCI EM	-1.2%	-6.7%	7.1%	-18.2%
JPM EMBIG Core ETF (EMB)	1.9%	-1.3%	0.4%	7.6%
DB EM Liquid ETF (PCY)	2.1%	-1.4%	-0.3%	8.4%

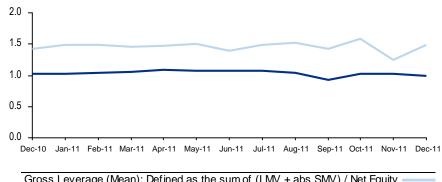
Source: Citi ICG Analytics; FactSet

# Hedge Fund Performance by Age



Source: Citi ICG Analytics

# Leverage Profile (Monthly, LTM)

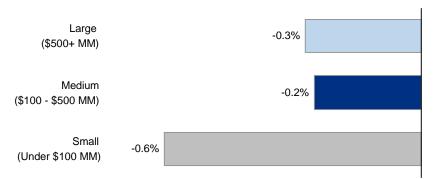


Gross Leverage (Mean): Defined as the sum of (LMV + abs SMV) / Net Equity

LMV Leverage (Mean): Defined as Long Market Value / Net Equity

Source: Citi Prime Finance

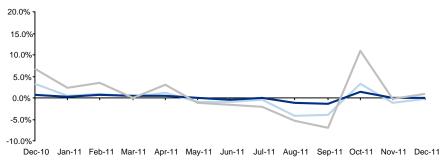
# Hedge Fund Performance by Size



Source: Citi ICG Analytics



	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	FY
Citi-derived Median	0.4%	1.0%	0.2%	1.1%	-0.9%	-0.9%	-0.5%	-4.2%	-4.0%	3.1%	-1.2%	-0.2%	-6.1%



	Dec-11	Nov-11	Dec-10	FY-11
Eq Long/Short	-0.2%	-1.2%	3.2%	-6.1%
Eq Mkt Neutral	0.0%	0.1%	0.8%	0.1%
S&P 500	1.0%	-0.2%	6.7%	2.1%

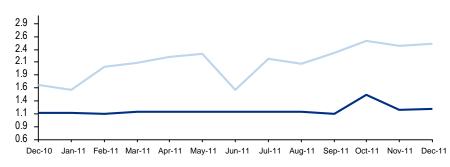
Source: Citi ICG Analytics; FactSet

# Hedge Fund Performance by Age



Source: Citi ICG Analytics





Gross Leverage (Mean): Defined as the sum of (LMV + abs SMV) / Net Equity

LMV Leverage (Mean): Defined as Long Market Value / Net Equity

Source: Citi Prime Finance

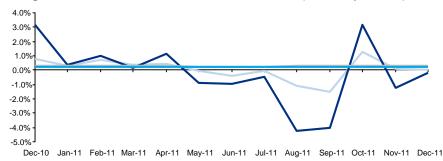
# Hedge Fund Performance by Size



Source: Citi ICG Analytics



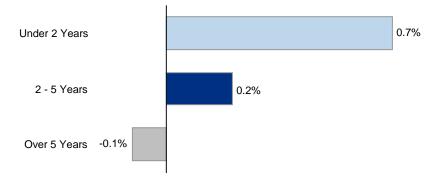
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	FY
Citi-derived Median	0.3%	0.7%	0.4%	0.4%	0.0%	-0.4%	-0.1%	-1.1%	-1.5%	1.3%	0.1%	0.0%	0.1%



	Dec-11	Nov-11	Dec-10	FY-11
Eq Mkt Neutral	0.0%	0.1%	0.8%	0.1%
Eq Long/Short	-0.2%	-1.2%	3.2%	-6.1%
LIBOR + 300 bps	0.3%	0.3%	0.3%	3.3%
US T-Bill + 300 bps	0.3%	0.3%	0.3%	3.1%

Source: Citi ICG Analytics; FactSet

# Hedge Fund Performance by Age



Source: Citi ICG Analytics

# Leverage Profile (Monthly, LTM)

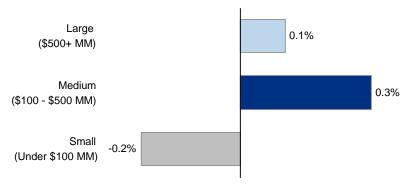


Gross Leverage (Mean): Defined as the sum of (LMV + abs SMV) / Net Equity

LMV Leverage (Mean): Defined as Long Market Value / Net Equity

Source: Citi Prime Finance

# Hedge Fund Performance by Size



Source: Citi ICG Analytics

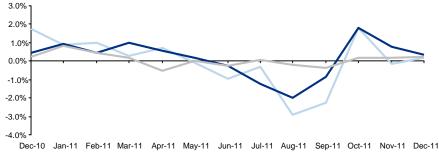


Event Driven

Data as of Dec-2011

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	FY
Citi-derived Median	0.9%	1.0%	0.3%	0.7%	-0.1%	-1.0%	-0.3%	-2.9%	-2.3%	1.8%	-0.1%	0.2%	-1.9%

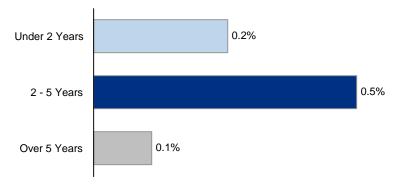
# Hedge Fund Performance vs. Benchmark (Monthly, LTM)



	Dec-11	Nov-11	Dec-10	FY-11
Event Driven	0.2%	-0.1%	1.8%	-1.9%
The Merger Fund (MERFX)	0.3%	0.8%	0.4%	1.7%
AQR Div Arb Fund (ADANX)	0.2%	0.2%	0.2%	0.8%

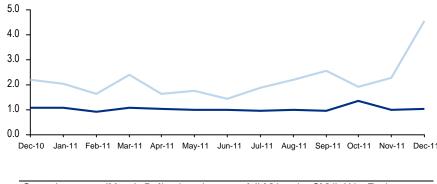
Source: Citi ICG Analytics; FactSet

# Hedge Fund Performance by Age



Source: Citi ICG Analytics

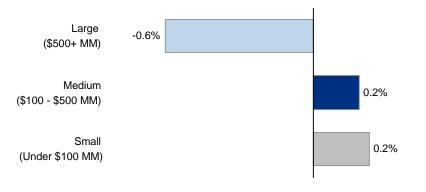
# Leverage Profile (Monthly, LTM)



Gross Leverage (Mean): Defined as the sum of (LMV + abs SMV) / Net Equity — LMV Leverage (Mean): Defined as Long Market Value / Net Equity —

Source: Citi Prime Finance

# Hedge Fund Performance by Size



Source: Citi ICG Analytics

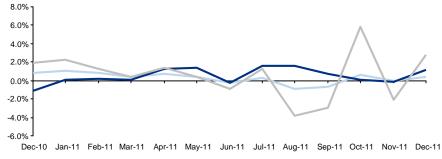


#### Data as of Dec-2011

# FI Arbitrage

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	FY
Citi-derived Median	1.1%	0.8%	0.4%	0.7%	0.4%	-0.2%	0.3%	-0.9%	-0.7%	0.6%	0.0%	0.4%	2.9%

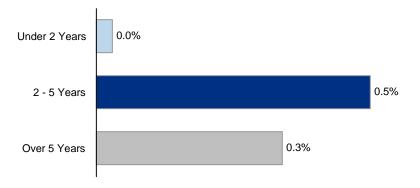
# Hedge Fund Performance vs. Benchmark (Monthly, LTM)



	Dec-11	Nov-11	Dec-10	FY-11
FI Arbitrage	0.4%	0.0%	0.8%	2.9%
Citi US BIG Index	1.1%	-0.1%	-1.2%	7.9%
Citi HY Bond Index	 2.7%	-2.1%	1.9%	5.5%

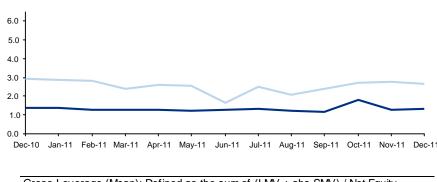
Source: Citi ICG Analytics; Citigroup Index LLC

# Hedge Fund Performance by Age



Source: Citi ICG Analytics

#### Leverage Profile (Monthly, LTM)

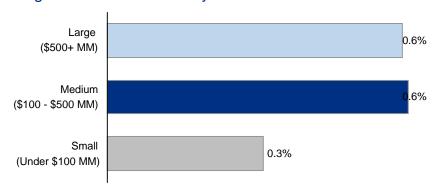


Gross Leverage (Mean): Defined as the sum of (LMV + abs SMV) / Net Equity

LMV Leverage (Mean): Defined as Long Market Value / Net Equity

Source: Citi Prime Finance

# Hedge Fund Performance by Size



Source: Citi ICG Analytics



Global Macro

Data as of Dec-2011

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	FY
Citi-derived Median	0.1%	0.8%	-0.1%	1.0%	-0.9%	-1.0%	0.2%	-1.5%	-1.2%	0.7%	-0.6%	-0.1%	-2.8%

#### Hedge Fund Performance vs. Benchmark (Monthly, LTM)



US\$-Index 2.3% 2.9% -2.7%

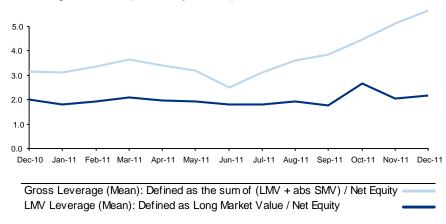
Source: Citi ICG Analytics; FactSet

## Hedge Fund Performance by Age



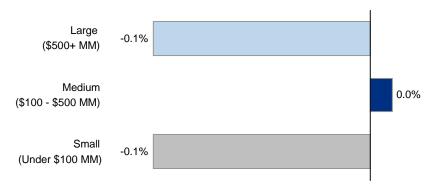
Source: Citi ICG Analytics; FactSet; Citi Prime Finance

### Leverage Profile (Monthly, LTM)



Source: Citi ICG Analytics; FactSet; Citi Prime Finance

### Hedge Fund Performance by Size



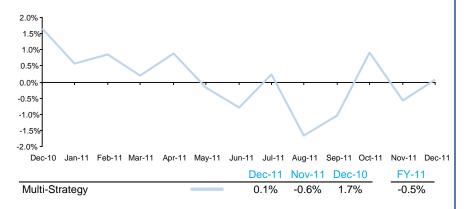
Source: Citi ICG Analytics; FactSet; Citi Prime Finance

Note: Hedge fund data is self-reported; each calculation is based on the respective data from funds who have reported for the current period. (1) Universe and sample sizes may be small.

1.5%

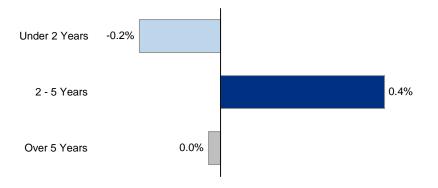


	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	FY
Citi-derived Median	0.6%	0.8%	0.2%	0.9%	-0.2%	-0.8%	0.2%	-1.7%	-1.1%	0.9%	-0.6%	0.1%	-0.5%



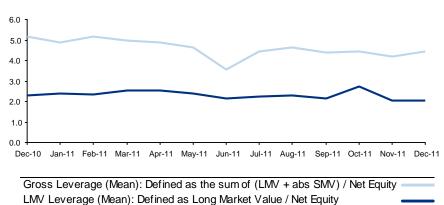
Source: Citi ICG Analytics

# Hedge Fund Performance by Age



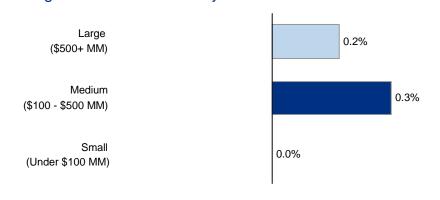
Source: Citi ICG Analytics

#### Leverage Profile (Monthly, LTM)



Source: Citi Prime Finance

### Hedge Fund Performance by Size



Source: Citi ICG Analytics



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